

## 2005 RESULTS

### SALES

05	£4,096M \$7,045M
04	£3,696M \$6,357M
03	£3,850M \$6,622M

### FREE CASH FLOW

05	£431m \$741M
04	£284m \$488M
03	£190m \$327M

### ADJUSTED OPERATING PROFIT – CONTINUING

05	£509M \$875M
04	£400M \$688M
03	£416M \$716M

### RETURN ON INVESTED CAPITAL

05	6.7%	7.2%*
04	6.2%	
03	6.0%	

\*at constant currency

### MARGIN

05	12.4%
04	10.8%
03	10.8%

### NET DEBT

05	£996M \$1,713M
04	£1,221M \$2,100M
03	£1,376M \$2,367M

### ADJUSTED EARNINGS PER SHARE

05	34.1p 58.7¢
04	27.5p 47.3¢
03	27.6p 47.5¢

### DIVIDEND PER SHARE

05	27.0p 46.4¢
04	25.4p 43.7¢
03	24.2p 41.6¢