

## FINANCIAL HIGHLIGHTS

	2005		2004		HEADLINE GROWTH %	UNDERLYING GROWTH %
	£M	\$M	£M	\$M		
<b>Business performance</b>						
Sales – continuing	4,096	7,045	3,696	6,357	11	9
Adjusted operating profit – continuing	509	875	400	688	27	22
Adjusted profit before tax	422	726	350	602	21	23
Adjusted earnings per share	34.1p	58.7¢	27.5p	47.3¢	24	24
Operating cash flow	570	980	418	719	36	–
Free cash flow	431	741	284	488	52	–
Return on invested capital	6.7%		6.2%		–	1.0% pts
Net debt	996	1,713	1,221	2,100	18	–
<b>Statutory results</b>						
Operating profit	536	922	404	695	33	–
Profit before tax	466	802	325	559	43	–
Basic earnings per share	78.2p	134.5¢	32.9p	56.6¢	138	–
Basic earnings per share – continuing	40.4p	69.5¢	30.8p	53.0¢	31	–
Cash flow from operations	875	1,505	705	1,213	24	–
Dividend per share	27.0p	46.4¢	25.4p	43.7¢	6	–

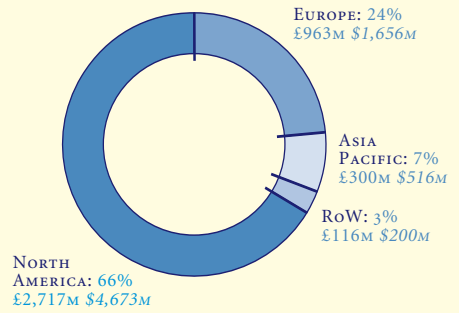
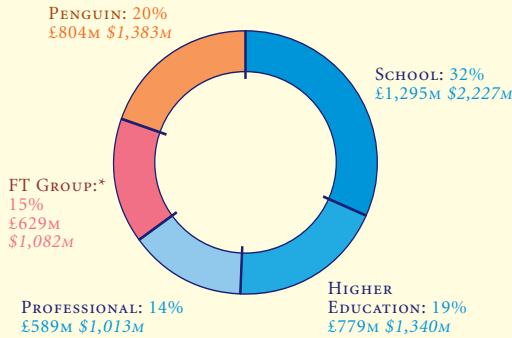
The profit measures within business performance above are presented on an adjusted basis to exclude: i) other net gains and losses arising in connection with the sale of subsidiaries, investments and associates; ii) amortisation of acquired intangible assets; and iii) short-term fluctuations in the market value of financial instruments (under IAS 39) and other currency movements (under IAS 21). Growth rates are on an underlying basis, excluding the impact of currency movements and portfolio changes.

The underlying growth in the return on invested capital represents the constant currency growth.

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SALES: TOTAL £4,096M \$7,045M

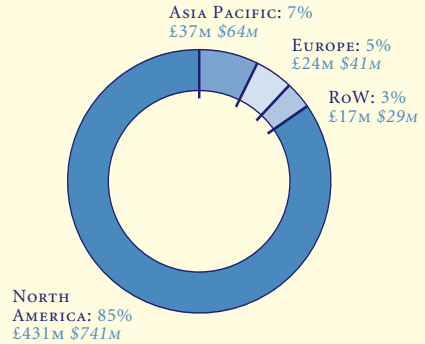
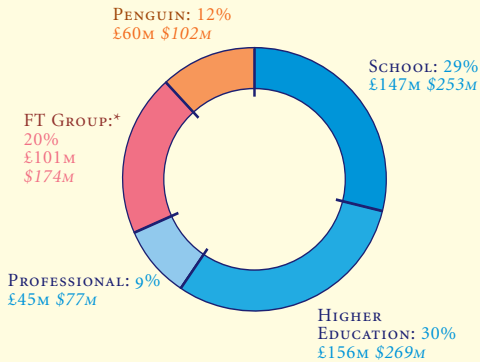
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ADJUSTED OPERATING PROFIT: TOTAL £509M \$875M

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\*INCLUDES IDC.